



*Inspiring Tomorrow's Performance...*

[www.prioritylearningresearch.com](http://www.prioritylearningresearch.com)

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## Priority Learning presents the *Manufacturers Leadership Series*

The **Manufacturers Leadership Series** is a specially-designed series for managers in the industrial sector, including heavy-service organizations and manufacturers (e.g., oil industry, HVAC, service delivery of products, installation and repair). This series consists of 8, four-hour sessions focusing on the leadership, communication, and development needs along with key skills and essential behaviors for leaders of the manufacturing workforce.

### **Sessions 1 & 2: Leading an Industrial Workplace**

- Discover your primary and secondary leadership skills.
- Learn your leadership limits through the Circle of Control.
- Examine management theory and develop your own.
- Apply leadership principles in the industrial workplace.
- Explore the Premier Employee Model (PEM).
- Examine the importance of Emotional Intelligence (EI) in leadership.
- Identify your personal EI in regard to personal and social competence.

### **Sessions 3 & 4: Creating Lasting Performance Change**

- Differentiate leaders from managers.
- Develop expectations that can be used as building blocks across your organization.
- Identify the basics of performance management and build Role Stones for performance.
- Complete skills and behaviors matrixes for yourself and your team.
- Deliver "Straight Talk" for both difficult and positive messages.

### **Sessions 5 & 6: Team Motivation**

- Learn what motivates people on the job.
- Examine what makes your team members want to grow, learn, and prosper.
- Identify people who are successful at work and in life.
- Build a plan for personal development for your team members.
- Learn coaching techniques and standards.
- Build listening skills through passive, active, and reflective styles.

### **Sessions 7 & 8: Understanding LEAN**

- Experience LEAN.
- Build process maps with others.
- Apply the "Eight Wastes of LEAN" to work.
- Encourage employee buy-in.
- Choose an example case to work on as you execute your skills.
- Recognize and eliminate Group Think and learn to get people back

**For more information, please contact us!**

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